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# Alternautika pricelist 2025 - First 35 one design fleet

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Term:	01.0105.04. 11.1031.12.	05.0431.05. 20.0911.10.	31.0512.07. 23.0820.09.	12.0723.08.		-
10x First 35/12 new sails 2024 refit 2020	€ 1960	€ 2260	€ 2160	€ 2360		1
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## IN PRICE INCLUDED:

sailing boat charter, rubber boat, autopilot, VHF, GPS + plotter with charts, pilot books, rolljib, classic mainsail with lazy bag and lazyjacks, electric windlass, electric fridge, water-heater, webasto heating, radio with CD+MP3 player+USB port, biminitop (can stay open while sailing) + additional suntent, sprayhood, gangway, removable cockpit table

# OBLIGATORY:

transitlog: € 230 (endcleaning, bed linen, towels 2 per person, gas bottle, diver, onboard WIFI router with unlimted traffic)

#### EXTRAS:

gennaker 180\_booking spinnaker: € 140\_booking outboarder: € 90\_week (5I fuel included) pets: € 75 safetynet: € 50 skipper: € 1400\_week+food car transfer organisation from airport on request

DEPOSIT: € 1500 (refundable) cash or credit cards - Mastercard or Visa € 3000 (refundable) double deposit for regattas required

### DISCOUNTS:

- 5% repeat clients\_2-weeks\_fleet discount (for 10 boats excludes all other discounts)
- 10 % 3-weeks\_boatshow
- 15 % 4-week\_early booking up to 31.01.2023
- 20 % maximum discount
- no discount for regattas (exception: fleet discount of 5% for whole fleet bookings)

CHECK IN\_CHECK OUT: saturday 5 PM\_saturday 8,30 AM

TERMS OF PAYMENT: 50% upon reservation - 50% 4 weeks before charter

# OPTIONS

complete regatta and event organisation and registration - tailored to clients wishes RYA sailing courses: Competent crew - begginer, Day skipper and Coastal - advanced, SRC and theory courses cruising, offshore sailing and regatta sailing courses www.centerofsailing.com

\*prices for short (including long weekends), 10 day, wednesday-wednesday charter periods upon request: \*\*we reserve the right to change the prices